

Research Graphic Organizer

Write your **thesis statement** about the Effectiveness of Advertising in the space provided below. Include previous sections into this document before submitting this Research Graphic Organizer.

Choose a topic: **Technology**; Sports Equipment; Clothing; Food

Questions to research: Are advertisements aimed at teenagers effective? And, are they ethical?

My Response:

Advertisements aimed at teenagers are definitely effective, even a bit too effective. When it comes to if they are ethical or not, I would say mostly not ethical. Yes, they are ethical for essential things. But for the most part, sellers are trying to sucker teens into buying products that aren't really that essential. For example, a teen may see an ad for a \$150 pair of shoes. They see the ad and think that they must buy it, and they do. That's something they didn't need to spend that much money on. They were suckered into buying the product from the ad they saw.

Sources	
Title, URL, and Date of Access	Central Idea
About Branding Advertising to Teens , Accessed 9/13/2021.	Ads targeted to teens make them more willing to spend lots of money on products that they don't need.
Teens in the Crosshairs: Is Targeted Marketing Ethical? Accessed 9/13/2021.	Teens have a big place in the spending market, and advertisers notice it very much.
Are Advertisements Aimed at Teenagers? Accessed 9/13/2021.	Ads target teens by playing with their insecurities, and that their products are the solution to those insecurities.
Are Advertisements Aimed at Teenagers Effective? Accessed 9/13/2021	Most teenagers are not able to figure out real from fake in ads, so the ads take advantage of that.
As Marketers Target Younger Consumers, Ethical Issues Arise Accessed 9/13/2021.	Advertisers are spending more time than ever on reaching the younger audience with advertisements.

Thesis Statement:

Advertisers have begun to heavily target ads to the younger audience, as they take advantage of the fact that they are more susceptible to the clever tricks they stuff into them; however this is unethical.